

QUALIFICATIONS SHEET

The Sempra Energy Services Team

- Understands Federal customer requirements and has extensive Federal ESPC experience
- Has completed or underway over \$300 million in energy savings services with annual energy savings of approximately \$50 million to wide range of customers
- Is not tied to any particular controls or equipment manufacturer, creating an unbiased approach to effective solutions
- Has the financial backing of its Fortune 500 parent company, Sempra Energy
- Is accredited by the National Association of Energy Service Companies (NAESCO)

Who is Sempra Energy Services?

Sempra Energy Services is one of the largest and most successful energy services companies in the U.S. The company, founded in 1986 as CES/Way International, Inc., combines a strong background in mechanical contracting and financing to develop and implement successful energy savings performance contracts. Performance contracting has been Sempra Energy Service's only business since its inception. The company has developed and executed Federal ESPC's on a variety of facilities, from national monuments to Air Force bases to hospitals, utilizing the widest range of energy conservation technologies. The Sempra Energy Services team has the experience in all phases of project identification and implementation and the necessary resources to manage multiple projects at any given time.

Federal ESPC Experience

Sempra Energy Services is currently under contract for the following Federal ESPC IDIQs:

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| - DOE Western Region | - DOE Northeast Region |
| - DOE Central Region | - U.S. Army 46-State ESPC IDIQ |
| - DOE Midwest Region | - U.S. Army MedCom ESPC IDIQ |
| - DOE Southeast Region | - DOE Photovoltaic Tech Specific Super ESPC |

Some of the Federal ESPC Projects Completed or Underway

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| - Corpus Christi Army Depot, TX | - VISNs 8 (FL) & 10 (OH) |
| - Fort Stewart, GA | - Savannah River Site, NC |
| - Hill Air Force Base, UT | - Vandenberg Air Force Base, CA |
| - Statue of Liberty/Ellis Island National Monument, NY | - Sherman Indian School, CA |

Advantages of Sempra Energy Services Team

Sempra Energy Service's team has extensive experience in assisting both public and private sector clients achieve the following objectives through ESPCs:

- Replace aging equipment and mitigate deferred maintenance
- Reduce O&M costs
- Minimize environmental impact through reduced energy consumption
- Identify cost effective projects by utilizing our extensive hands-on experience

The Sempra Energy Services team possesses an unequalled level of experience in energy efficiency improvements in the Federal sector as well as other facilities; as well as, demonstrated experience in all of the technologies and services offered. Because of the in-house technical resources to develop, design, implement and maintain successful energy efficiency projects, Sempra is able to provide single source responsibility for projects. With substantial financial strength and capacity and the organizational resources to implement projects quickly, the Sempra Energy Services team is a contractor with the dedication and capability to turn projects into successes.

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Performance References

Facility/ Client Contact	ECMs Installed	Date Completed	Annual Achieved Savings
Hill Air Force Base UT Kent Nomura Energy Manager 801-777-5419 Steve Hutton Contract Administrator 801-777-0196	Basewide Lighting, VSDs on Pumps and Fan Motors, Chillers, Cooling Towers, Energy Management Control System, Economizer Controls, Steam Trap Repairs, Steam Line Insulation, Computerized Exterior Irrigation Control System	1999	\$2,330,000
Statue of Liberty/Ellis Island National Monument New York Harbor, NY Richard Wells 212-363-4482	Lighting Including Specialty Museum Lighting, VSDs On AHUs And Pumps, Energy Management Control System	1997	\$172,000
Sherman Indian School Bill Coursey 505-346-6511	Lighting (Interior & Exterior) upgrade, 6 kW Photovoltaic System, Multizone HVAC replacement, VFDs, Pool Cover & pump controls	2000	\$204,550
DOD Center Monterey Bay Deneen Seril 831-583-2400	Replace Steam Boiler with Hot Water Boilers, Install EMCS, Lighting, Motors, VFDs, HVAC upgrades	1999	\$3920359
Louisiana State University Baton Rouge, LA Joe Kelley Executive Director 225-388-5603	New Central Plant Installed 5000HP Gas-fired Turbine to Drive 6300-Ton Chiller and Produce Steam with Heat Recovery Boiler, 4.5 Miles Underground Piping, 8000 Tons Cooling Tower Capacity, 2.25 Miles Fiber Optic Cable for New Energy Management System, Pumps and VSDs, Relocated Boiler Controls	1992	\$4,672,049
Albany Medical Center Albany, NY Claude Rounds Vice President 518-262-3243	1200 Ton Central Plant Expansion, Replace air- cooled and DX AC with CHW, 22,000 Fixture Lighting Retrofit, 1000 Point Energy Management Control System, High Efficiency Motors, VSDs, Boiler Blowdown Heat Recovery, Replace Over 1000 Windows	1995	\$1,527,117